



This couldn't be done without you

First off may I take the opportunity to thank Lyndsi at East Cooper Community Outreach so much for this wonderful opportunity to be able to advance my skillset and showcase what I can do.

*thank
you*



TABLE OF CONTENTS

- 1. Executive Summary**
- 2. Company Description**
- 3. Target Market**
- 4. Operations**
 - a. Competitive Analysis**
 - b. SWOT Analysis**
 - c. Methodology**
- 5. Milestones**
- 6. Financials**
 - a. Income vs. Expenses Overview**
 - b. Monthly Expense sample**
 - c. Monthly Expense breakdown**
 - d. Balance Sheet**
- 7. Credits**

EXECUTIVE SUMMARY

The objective for this fellowship is to be able to showcase what I can do with a local tech company, who will have the chance to hire me.

With help of the ECCO Individual Development Account Grant I will be able to further my business interests and connections in the local software industry, improve my quality of life, and get out of the post-pandemic income slump.

FELLOWSHIP

with



DEVELOP
CAROLINA

COHORT #1

JAN. 2022 - JUNE 2022

FLEX
PERCEPTION

COMPANY DESCRIPTION

Flex Perception is a WordPress development company operated by Seth Miller that has done work with small businesses, non-profit organizations, individuals, public figures, online publications, retailers and more.

Included in this document will be a breakdown of the steps that a freelance developer can take to utilize assistance of the ECCO IDA Grant to gain full-time employment with a local software company.



Companies Hosting Fellows

Booz | Allen | Hamilton®

CODE+/TRUST



Logicle Analytics, LLC



hyper

Fellowship Income

The Develop Carolina Fellowship program optimizes my possibilities to get full time onboarded by a company, but the pay is only \$10,000 over six months. It will be difficult to keep up with expenses with this alone.

Solution

The ECCO IDA Grant will help me to be able to afford the rent and other expenses while I'm in the cohort.

Post Pandemic Success

COVID-19 has been difficult for freelancers, receiving the grant to supplement expenses during the six month cohort will allow me to succeed and not worry about bills.

Advantage

Since I've been building software for the web, mostly from scratch for about eight years, I have an advantage coming in as a programming fellow.

Key Metrics

Successful completion of the Develop Carolina Cohort.

Landing a full time job in the software development industry in Charleston.

Opportunity

I wasn't able to compete much portfolio work for clients over the pandemic, everything I do for the company that I partner with for Develop Carolina will be going in my portfolio.

Background

The SC Codes React bootcamp brought me here! 2021 did not have much client work for the portfolio, but I did add a couple of React apps.

```
15 let day = syst
16 // Current for
17
18 if ( month < 1
19 if ( day < 10
20 // corrected f
21
22 let date = yea
23
24 return date
25 }
26
27 // @params: symb
28 // @params: date
29 //         nume
30 // @params: apiK
31 // @returns: end
32 function buildEn
33 return `https
34 }
35
36 function handleC
37 setSymbol( (e.
38 }
```



Fixed Costs to make it happen

The main things that will be needed are supplemental rent and utilities, internet connection, Adobe Creative Cloud, hosting/software development, etc.

Return on Investment

960 hours of on-the-job training, \$10,000 in income, the opportunity for gainful employment with a software development company, and being a graduate of the first cohort of Develop Carolina! Connections in the software industry.

” Develop Carolina is a fellowship program for new software developers who are ready to enter the field as professional programmers. We’re here to provide a pathway into South Carolina’s most innovative companies.



Strengths

Work with a local software company. Opportunity for direct hire once the cohort is complete. Six month fast track to employment in the software industry in Charleston.

Weaknesses

Fellowship income for full time work will barely cover expenses for six months. As of now the contract is only \$10,000.

Opportunities

Almost 10 years of experience building software for the web, I've worked with teams and understand every aspect of how web software works.

Threats

Being concerned about working a second job and also freelance work while I'm in the cohort to make ends meet.



Assistance will help with costs for the six month contract

This grant can provide a stop-gap measure to offset the costs of leasing my home office, improving my videoconferencing ability, and for repayment of some expenses I incurred last year. This makes the cohort feasible.

Having the technology and time needed to succeed

There is a quick return in that it is an immediate onboarding opportunity.

On-the-job-training and skills progression

Being able to work with a software company will allow me to collaborate with other developers, designers, project managers and other stakeholders to gain valuable experience to add to my resume. This experience will help to become a more sharp software engineer, by understanding more about the Software Development Life Cycle and collaboratively working on a team.

Adding to and improving my portfolio

Having a great portfolio on Github (and preferably a website with thoughts and work..) is the best way to attract interests and get more work. It is the one thing that people always ask for first. Having the time and work environment to add projects that I complete while working on the fellowship will be critical to my future success as a career software developer.

"If you build it they will come"

With a good portfolio I can most certainly have substantially better income in year 2022 than 2021, and should either draw full time employment from my host employer or be able to take my portfolio and resume and get on with a reputable company to pursue my dreams.

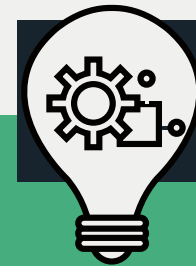
Milestones



Grant Approved

Estimated approval date for
the Individual Development
Account grant program

December 15, 2021



Begin Fellowship

Decisions and placement for
the Develop Carolina
fellowship program

January 10, 2022



Graduate Cohort

The six month contract with
host company begins in
January 2022 and lasts until

June 24, 2022

EXPENSES

Out of pocket business expenses needed to complete the cohort.

- Lease
- Utilities
- Software & Infrastructure
- Reimbursement

FELLOWSHIP INCOME

\$10,000 over a six month contract works out to about \$1,670/month.

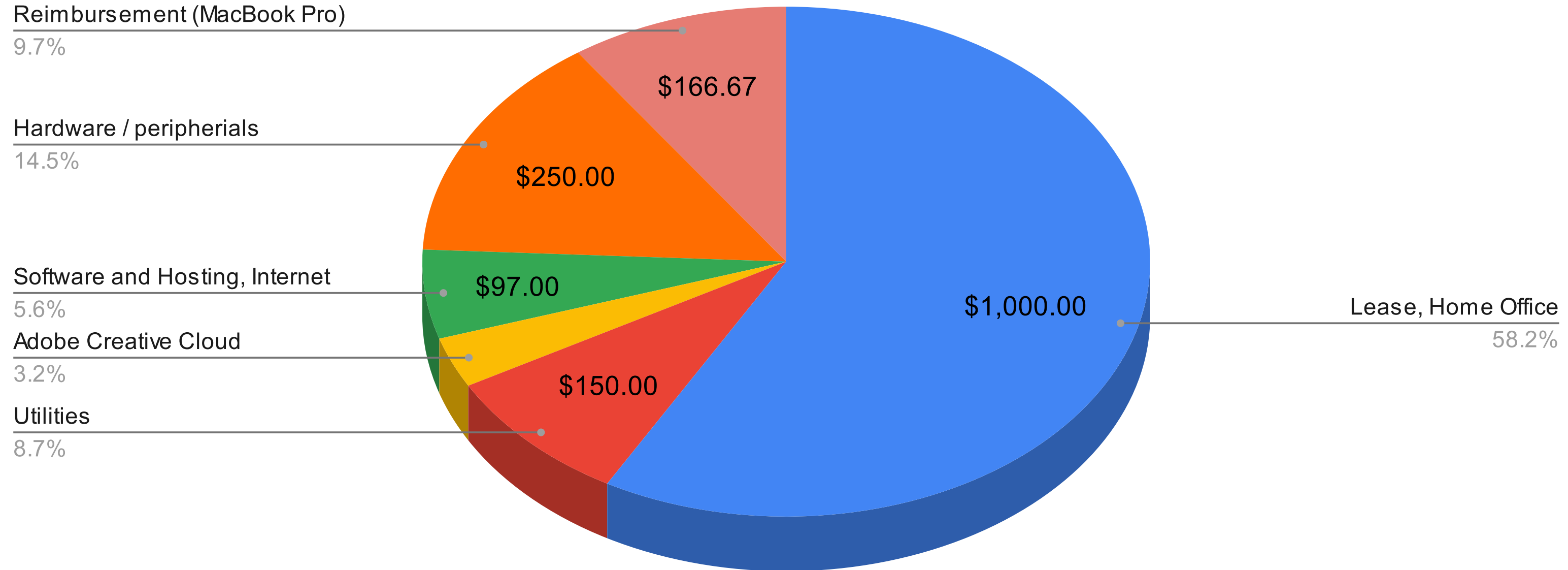
- Provides a good starting point
- Host *may* pay for software
- Mentorship, working on a team
- Future work or employment

GRANT

Provides about \$580/month for six months to offset costs.

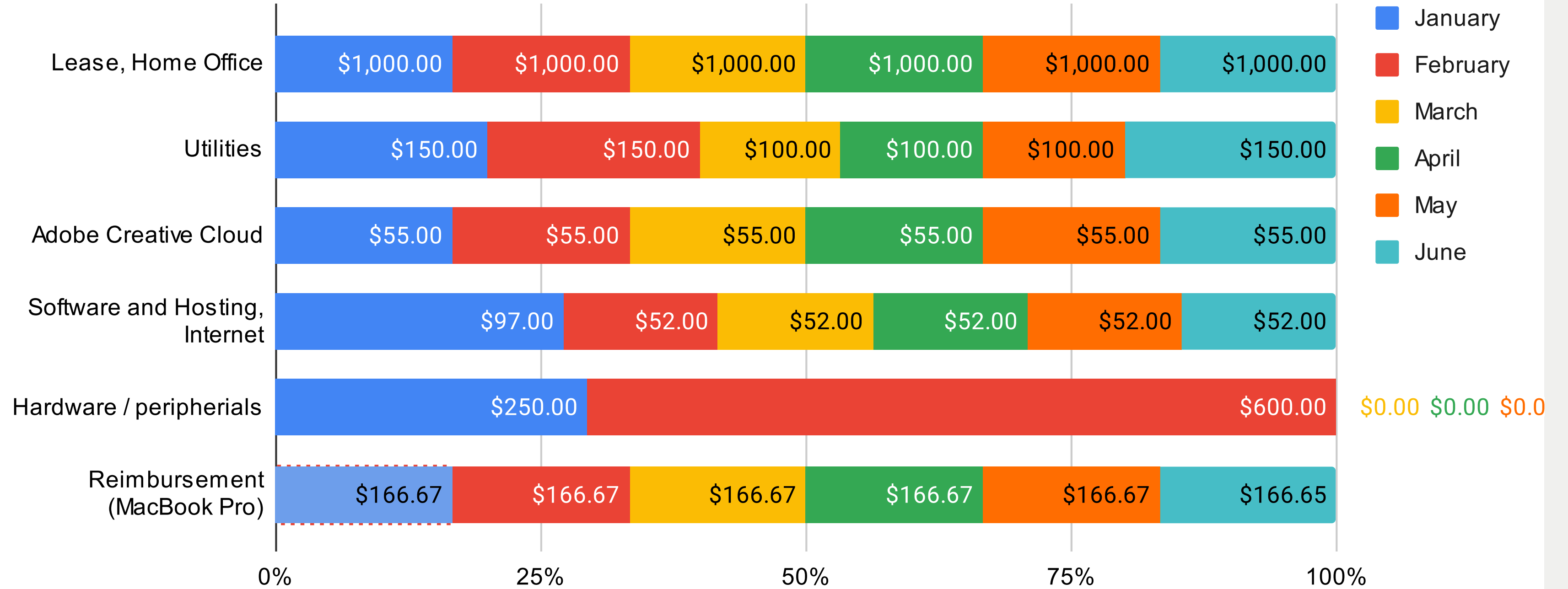
- Offsets Home Office Expense
- Equipment improvements
- Helps with other business costs
- A little bit of breathing room

January 2022 Expenses - Flex Perception



Expenses are expected to be higher than normal in January & February

6 Month Expenses



Expense breakdown over six months

BALANCE SHEET

Company name: Flex Perception

Company address: 39 Hanover Street, Apt. B, Charleston, SC 29403

Date: 11/18/2021

ASSETS	2021	2022							
Current Assets									
Cash and Cash Equivalents	\$1,500.00	\$5,000.00							
Inventory	\$1,000.00	\$1,000.00							
Accounts Receivable	\$350.00	\$10,000.00							
Prepaid Expenses	\$0.00	\$0.00							
Short-Term Investments	\$0.00	\$0.00							
Total Current Assets:	\$2,850.00	\$16,000.00							
Long-Term (Fixed) Assets									
Long-Term Investments	0	0							
Property Costs	0	0							
Equipment Costs	0	0							
Intangible Assets	0	0							
Total Long-Term (Fixed) Assets:	0	0							
Other Assets									
Deferred Income Tax	\$ -	\$ -							
Bond Issue Costs	\$ -	\$ -							
Prepaid Pension Costs	\$ -	\$ -							
Other Assets	\$ -	\$ -							
Total Other Assets:	\$ -	\$ -							
TOTAL ASSETS:	\$ 2,850.00	\$ 16,000.00							
LIABILITIES	2021	2022							
Current Liabilities									
Short-Term Debts	\$ 121.30	\$ 9,287.00							

Wages Payable	\$	-	\$	-
Dividends Payable	\$	-	\$	-
Accounts Payable	\$	44.36	\$	45.36
Income Taxes Payable	\$	408.04	\$	408.04
Total Current Liabilities:	\$	573.70	\$	9,740.40
Long-Term Liabilities				
Long-Term Debts	\$	-	\$	-
Capital Lease Obligations	\$	-	\$	-
Total Long-Term Liabilities:	\$	-	\$	-
TOTAL LIABILITIES:	\$	573.70	\$	9,740.40
OWNER'S EQUITY				
		2021		2022
Owner's Investment	\$	2,500.00	\$	-
Retained Earnings	\$	1,500.00	\$	2,000.00
Other Equity	\$	-	\$	-
TOTAL OWNER'S EQUITY:	\$	4,000.00	\$	2,000.00
FINANCIAL RATIOS				
The Current Ratio				
(Current Assets/Current Liabilities)		4.968		1.643
The Debt Ratio				
(Total Liabilities/Total Assets)		0.201		0.609
The Debt-to-Equity-Ratio				
(Total Liabilities/Total Shareholders' Equity)		0.229		4.870
The Quick Ratio				
(Current Assets - Inventories)/Current Liabilities		3.225		7.500
The Equity Multiplier				
(Total Assets/Total Shareholders' Equity)		1.900		8.000



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- SC Tech
- CyberSEC
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